

FIGURE 1

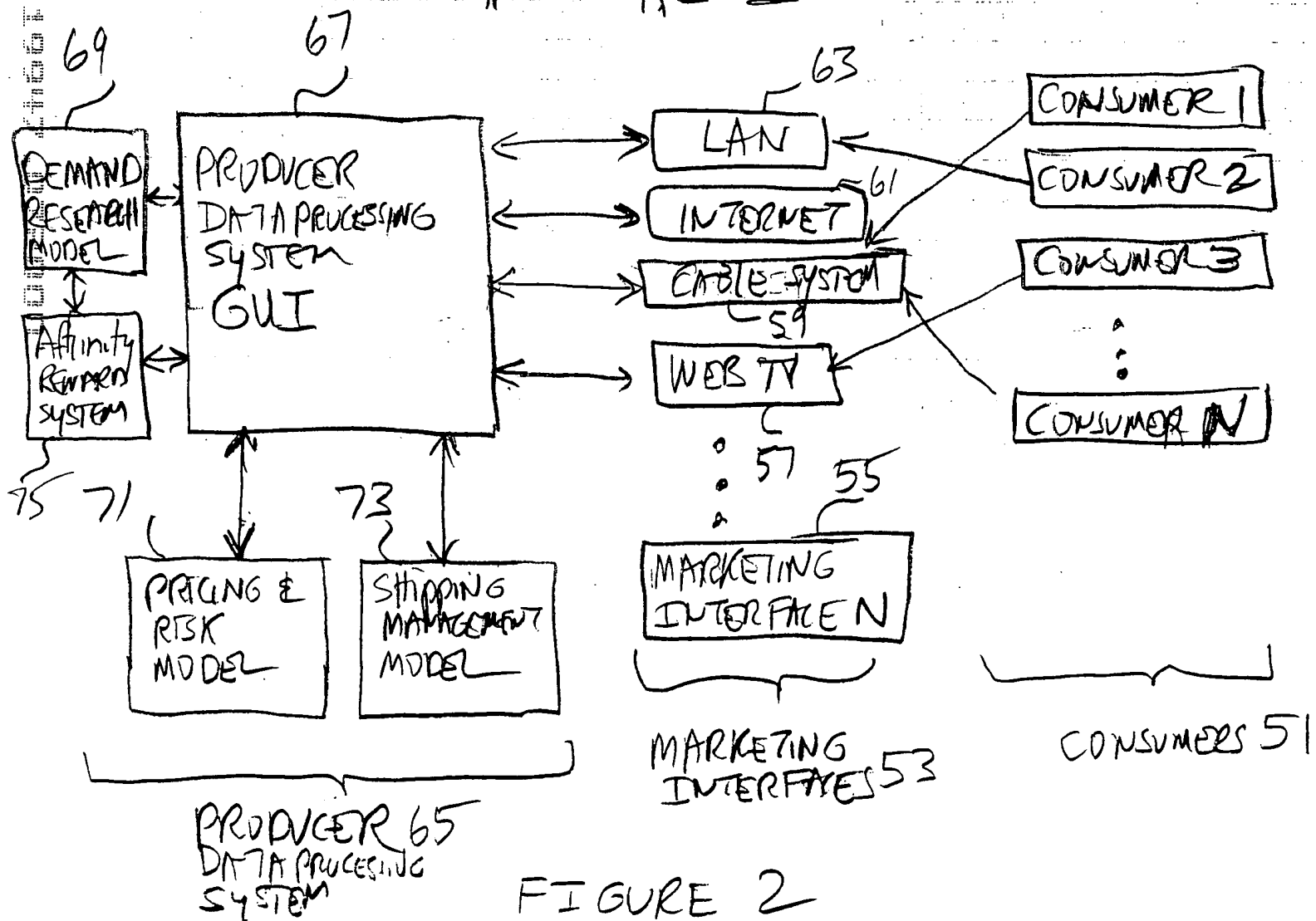


FIGURE 2

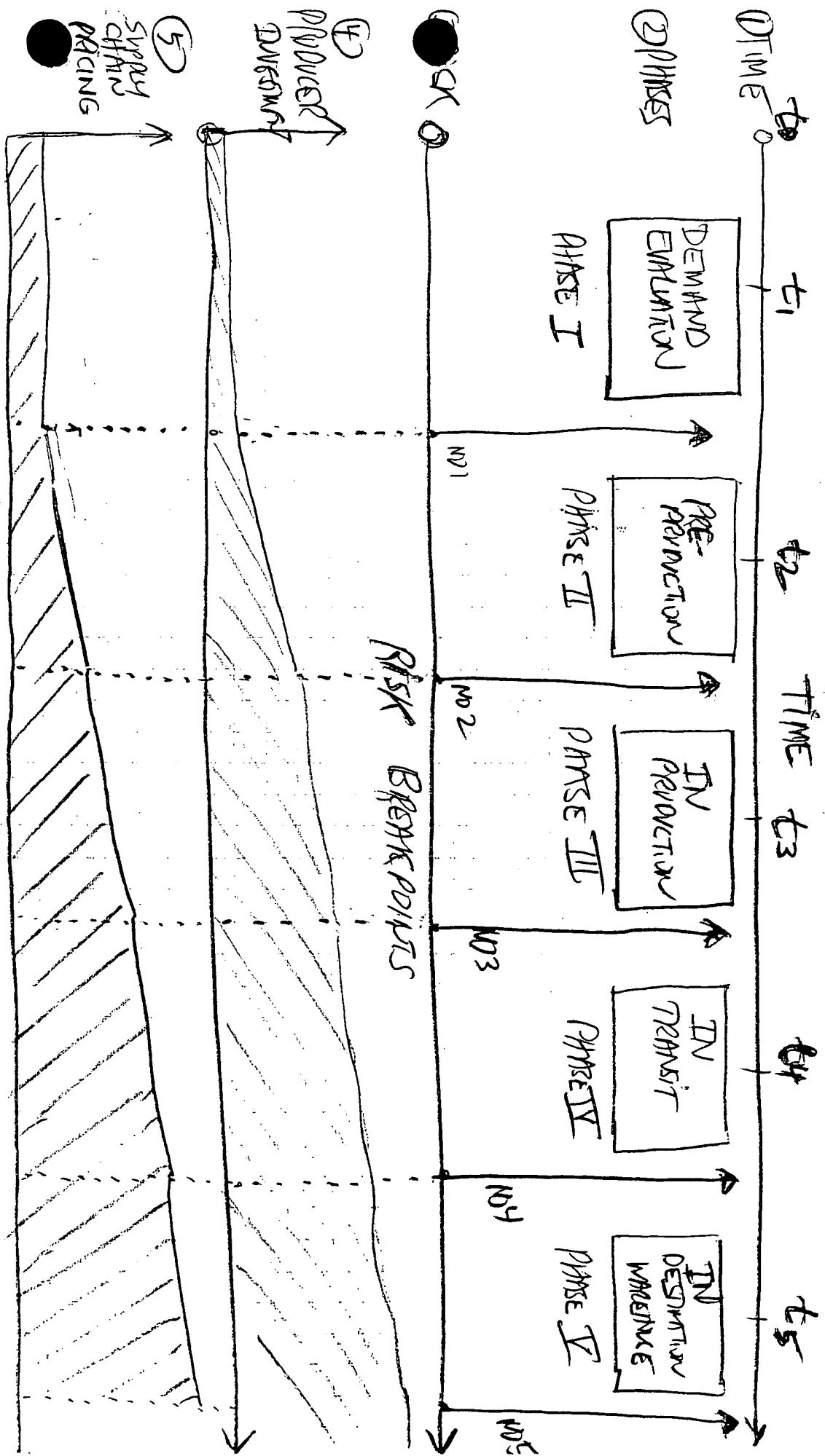


FIGURE 3A

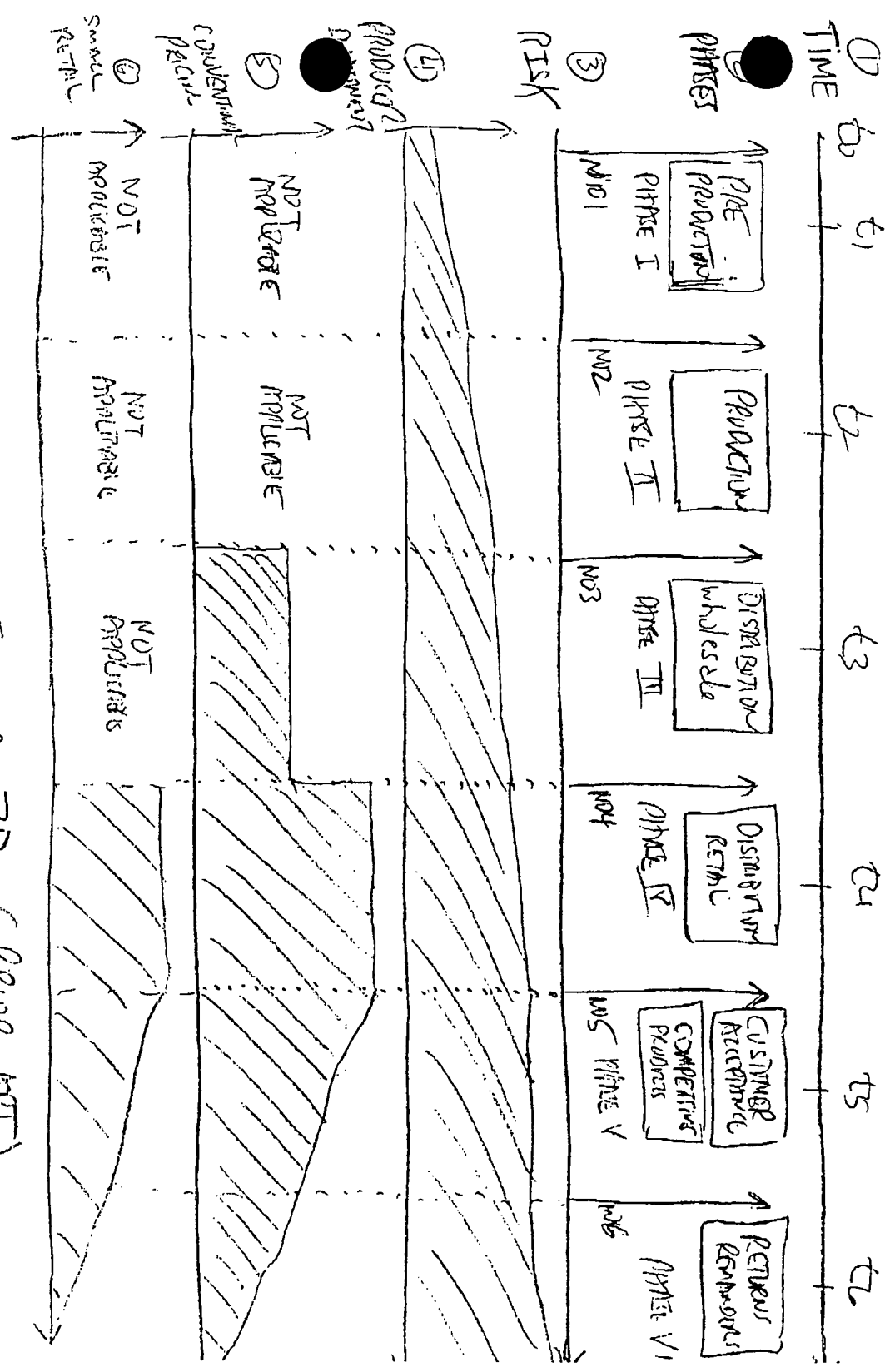


FIGURE 3B. (PRIOR M2)

09519947-072000

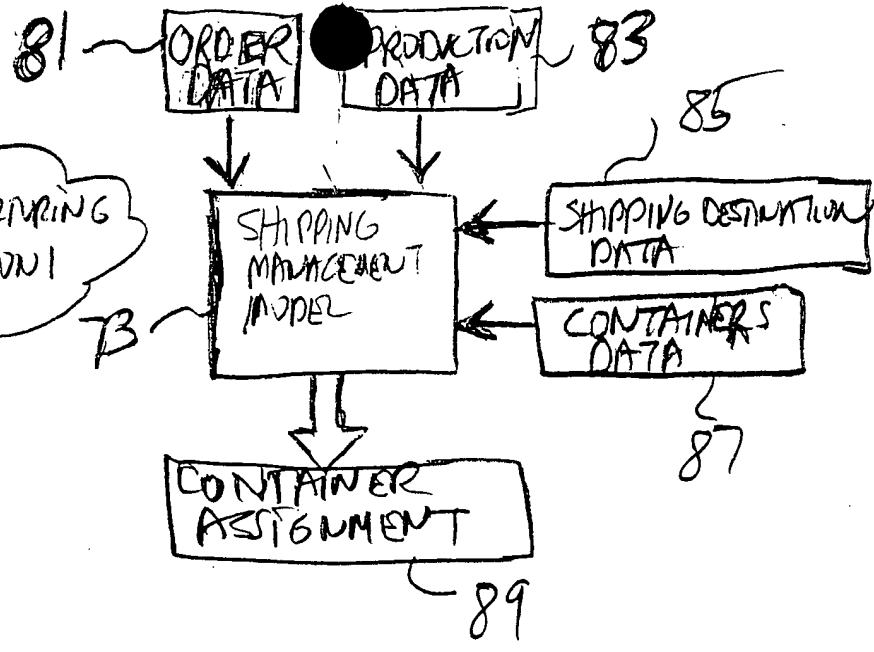
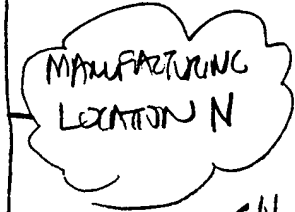
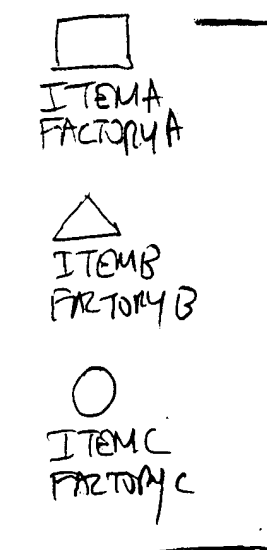
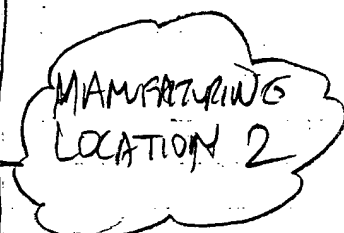
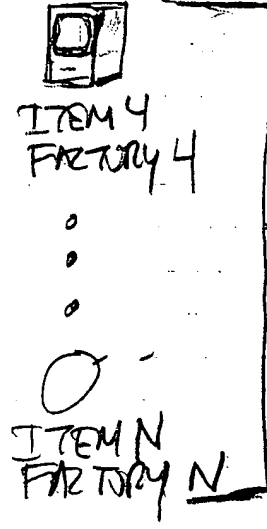
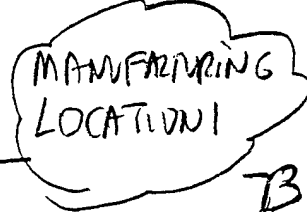
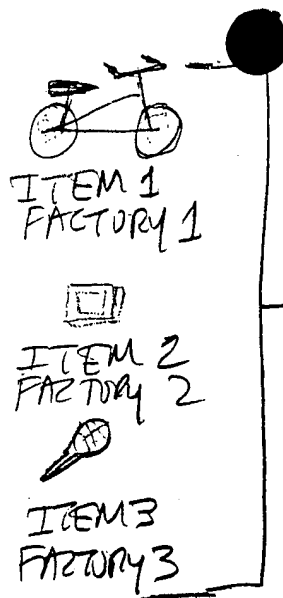


FIGURE 5  
SHIPPING ACTION THAT IS  
PRODUCER-CONTROLLED

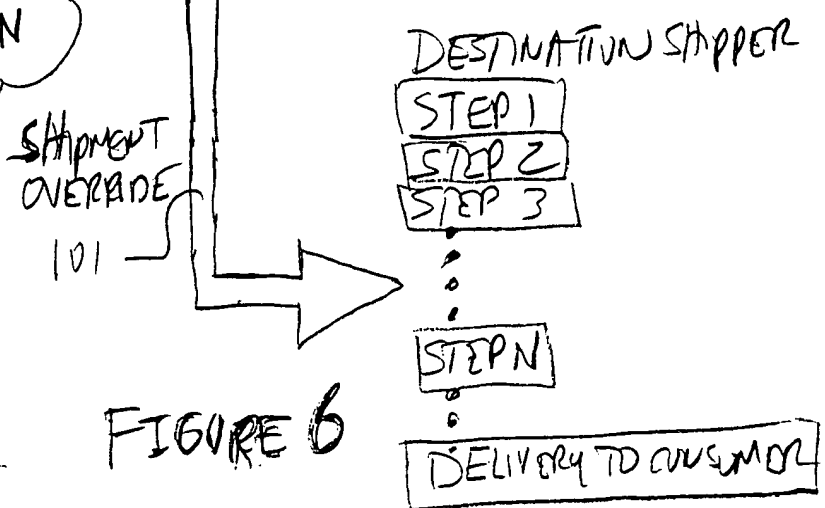
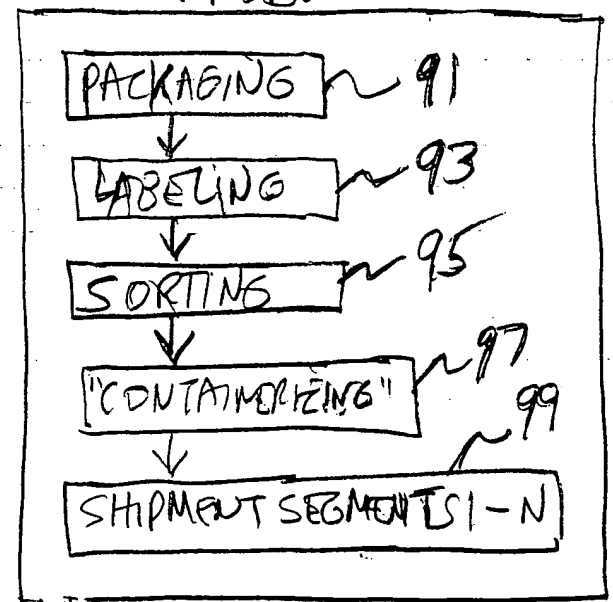


FIGURE 4

FIGURE 6

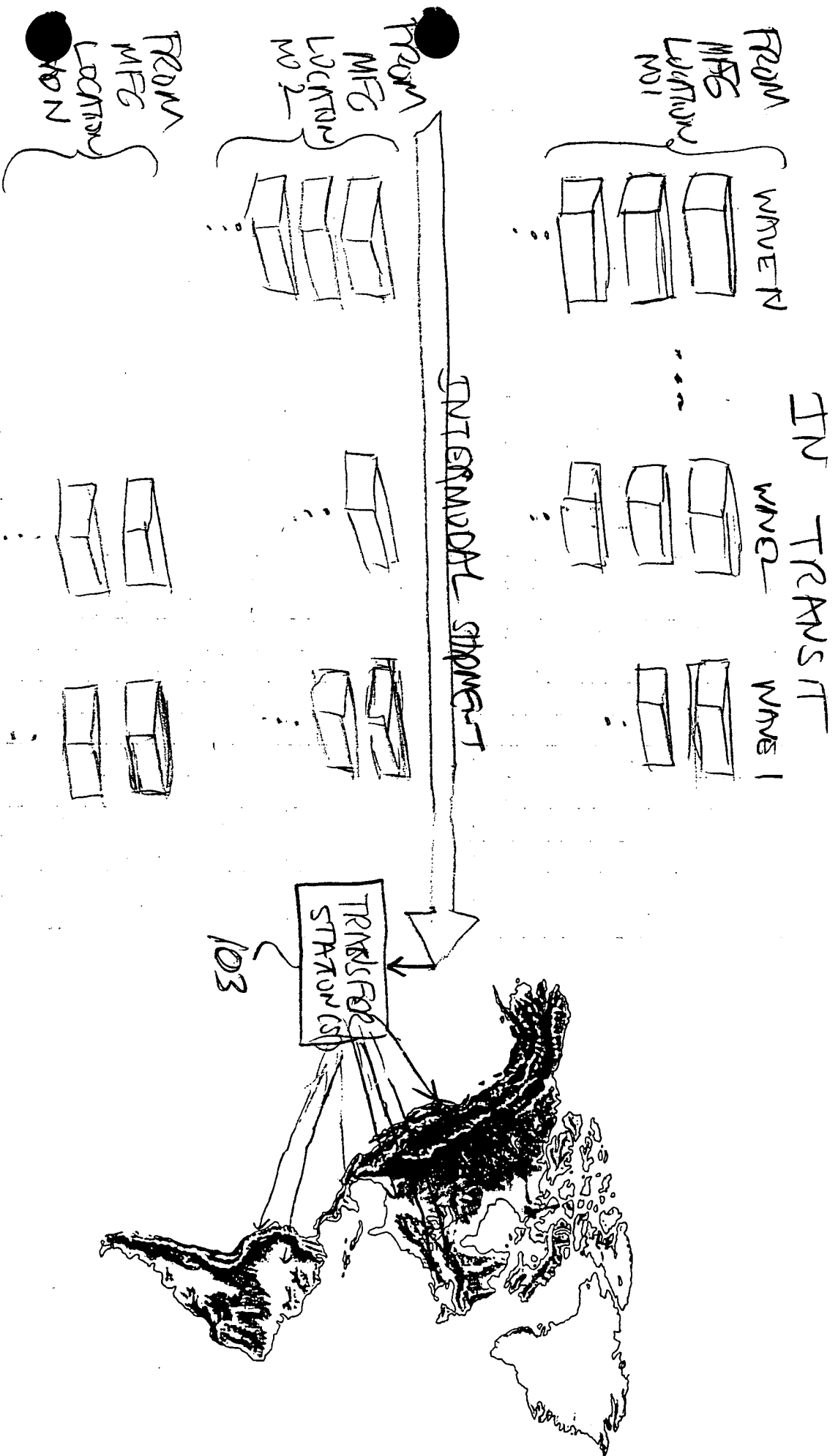
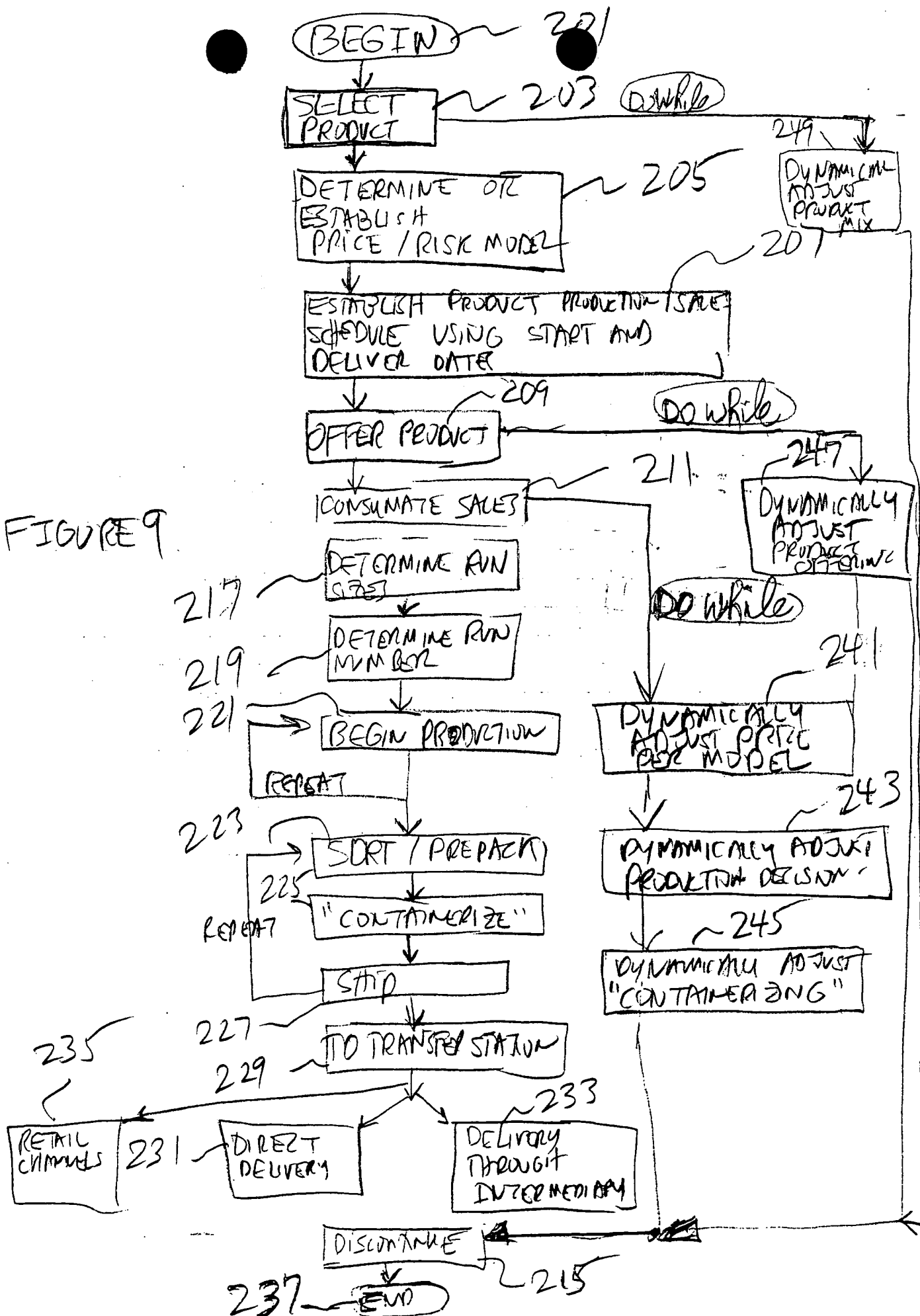


FIGURE 7





000000 000000 000000

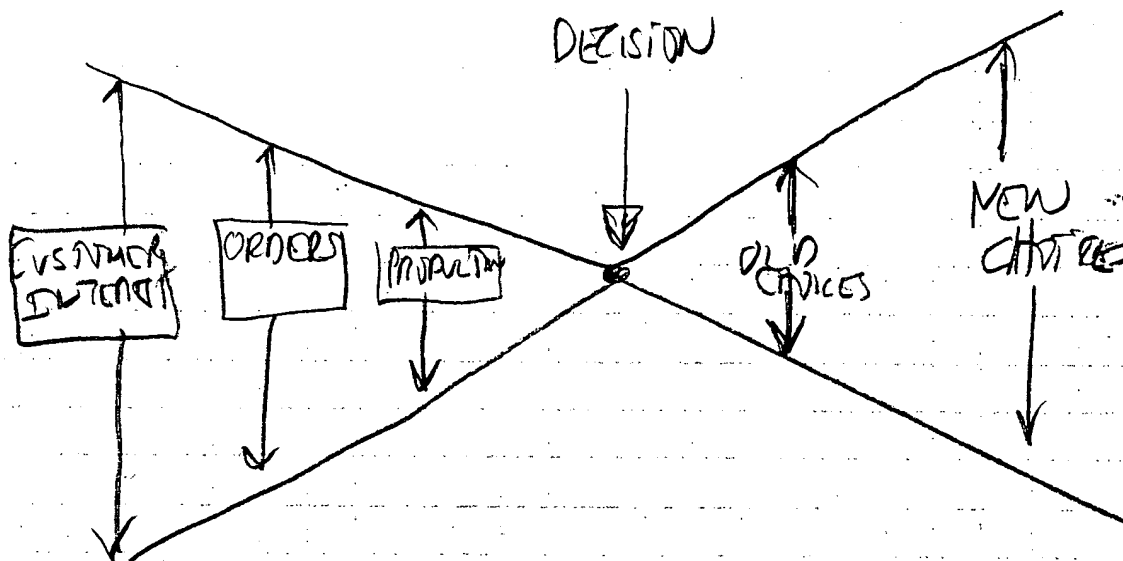



FIGURE 10



000020 24661560

301 307 309 311 313 315 317

PHOTO	DAYS TO DELIVER	UNIT COST	NAME
	N	110	SHIP ADDRESS
	8	120	PHONE
	7	130	OPTIONS
	6	140	<input type="checkbox"/> <input type="checkbox"/>
	5	150	<input type="checkbox"/> <input type="checkbox"/>
	4	160	PAYMENT METHOD
	3	170	<input type="checkbox"/> <input type="checkbox"/>
	2	180	
	1	190	
		N	

303 305

307 321 323 325 327 329 309

DAYS TO DELIVER	COST OF MONEY	RISK OF VASCULOPATHY	EXTENSIVE RISK	CURRENT RISK	FACTORY	UNIT
N	10.00	0.40	1	1	1	110
8	10.00	0.40	2	2	2	120
7	10.00	0.40	3	3	3	130
6	10.00	0.40	4	4	4	140
5	20.00	0.40	5	5	5	150
4	20.00	0.40	6	6	6	160
3	20.00	0.40	7	7	7	170
2	30.00	0.40	8	8	8	180
1	30.00	0.40	9	9	9	190
N	N	N			N	N

FIGURE 12

$$\begin{aligned} \text{Price A (step 1)} = & \text{Manufacturer cost} \\ & + \left( Y \times \frac{R}{365} \right) \\ & + P[\text{Item Risk}] \\ & + P\left[\frac{\$100 - 0}{\text{order risk}}\right] \end{aligned}$$

$R$  = Real cost of Money APR

$Y$  = Days of Financing

FIGURE 13

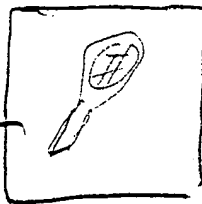
357

351

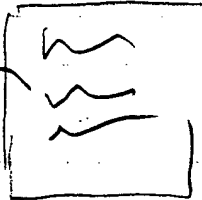
353

355

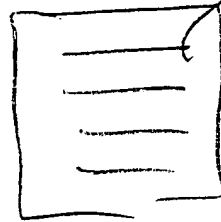
PHOTO



SPECIFICATION



QUESTION



PREFERENCE



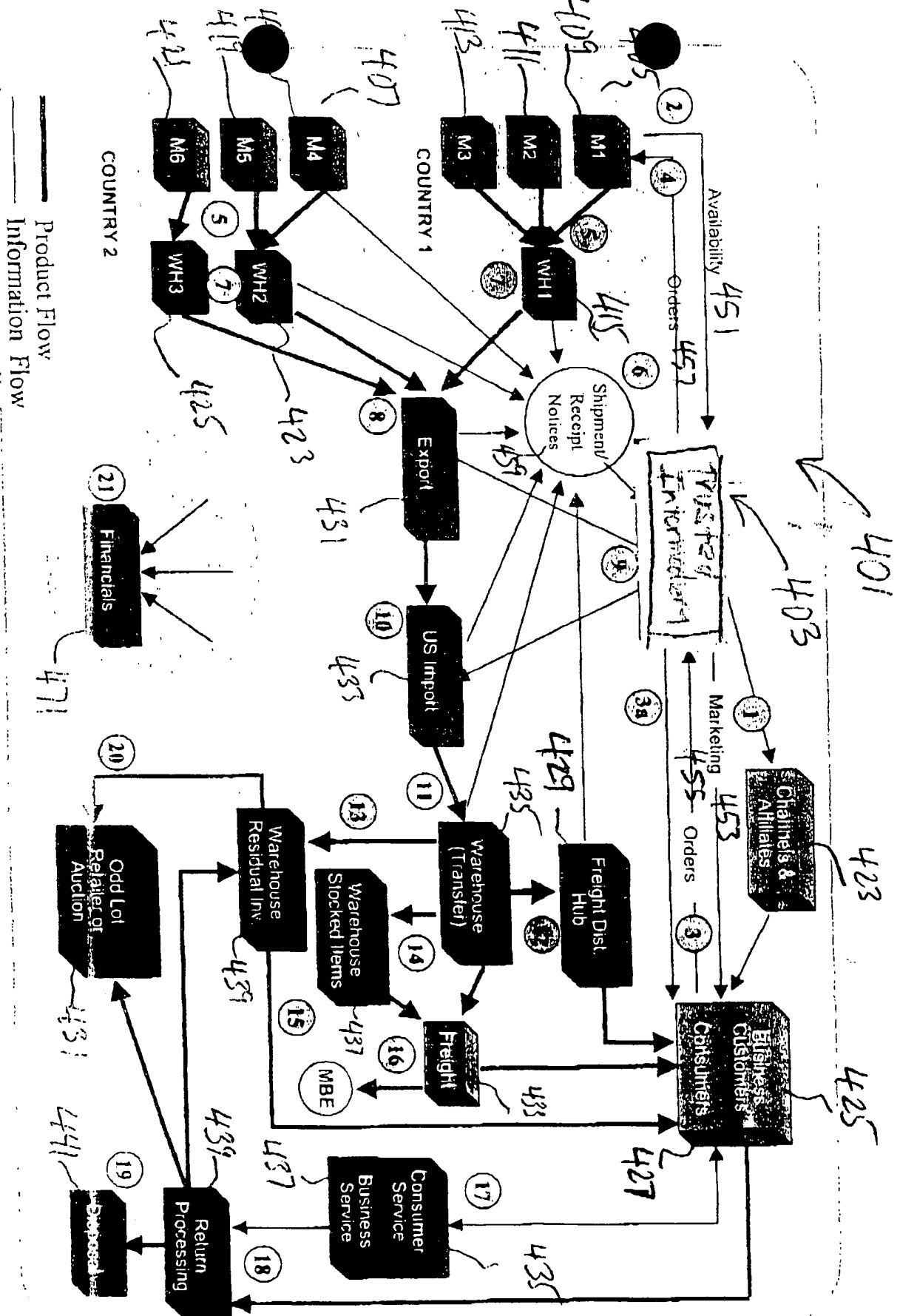
361

Affinity  
Consideration

359

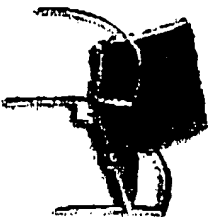
FIGURE 14

000220-24661560



WorldGoods puts me  
in control  
of what, when and how I buy —  
They empower me  
to fight the system  
and stop overpaying!

**John Q. Ciofalo**  
Falden, MA



Name of Chair

**This is one of our best sellers**



1234



**Ken Trevisi**



## Fabricy



## Preface



Nien Products



## Seasonal Products



## Rate Our Products




Find a friend  
about World Goals

ഗവൺമെന്റ്

511

FIGURE 16A



WorldGoods.net

Where you decide when to buy.

Product Departments >

Home Office

How It Works

1. Select a product

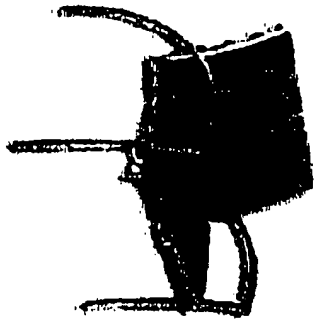
2. Choose a location

3. Calculate cost

?

Home

Co



### Quality Chair

Fugiat nulla paribur. At veoseo eism exu:  
Lorempaurm dolor sit amet, consectetur ac  
Duis autem vel eum fature dolor in hendrerit  
Fugiat nulla paribur. At veoseo eism exu:

Rate This Product now and earn points!

Not My Style	Like It	Love It
--------------	---------	---------

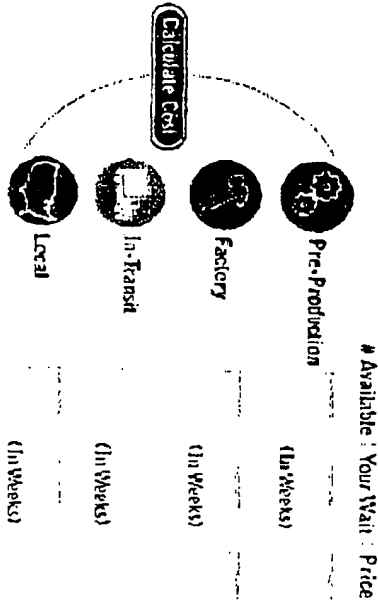


FIGURE 16B

0954947-072000

# ASTONICA

INDOOR & OUTDOOR

Product Gallery

Outdoor Furniture

Garden &amp; Lighting

Premium

Favorites

Indoor Decor

Hearth &amp; BBQ

Accessories

Advanced Search

Browse:

Product Gallery

Log Out

About Supply Chain Pricing

Contact Customer Service

Order Pad

Your Account

Dealer Forum

Testimonials

About Us

Help

FAQ

Welcome Gustav Kuelbs!

69 Records Page: 1 of 5

&lt;&lt;

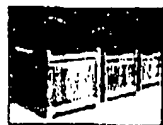
&gt;&gt;

&gt;&gt;&gt;

&gt;&gt;&gt;

Requery

## Search Results:

3/PCS SET CASTLE  
HARDWOOD  
PLANTER

Price	Quantity Available	Time to Delivery	Offer Expires	Orig Minir
<del>\$61.99</del>	-		Closed: 3/9/2000	1
<del>\$68.19</del>	-		Closed: 6/24/2000	1
\$76.37	28	3-7 days	9/23/2000	1

2 TIER ROUND  
PLANT STAND

Price	Quantity Available	Time to Delivery	Offer Expires	Orig Minir
<del>\$16.29</del>	-		Closed: 4/9/2000	1
<del>\$17.92</del>	-		Closed: 6/22/2000	1
\$20.07	3	3-7 days	9/21/2000	1

SLAT STYLE BENCH



Price	Quantity Available	Time to Delivery	Offer Expires	Orig Minir
<del>\$74.38</del>	-		Closed: 3/9/2000	1
<del>\$81.82</del>	-		Closed: 6/13/2000	1
\$91.64	2	3-7 days	9/12/2000	1

ORCHID ROUND  
TABLE

Price	Quantity Available	Time to Delivery	Offer Expires	Orig Minir
<del>\$69.98</del>	-		Closed: 3/9/2000	1
<del>\$76.89</del>	-		Closed: 6/13/2000	1
\$86.12	9	3-7 days	9/12/2000	1

SURE 17 A

000220-24667560

## ORCHID ARMCHAIR



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$41.50</del>	-		Closed: 3/9/2000	±
<del>\$45.65</del>	-		Closed: 6/13/2000	±
\$51.13	9	3-7 days	9/12/2000	±

## ORCHID BENCH



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$82.06</del>	-		Closed: 3/9/2000	±
<del>\$90.27</del>	-		Closed: 6/13/2000	±
\$101.10	9	3-7 days	9/12/2000	±

## 5/PCS ROSE ALUMINUM GARDEN SET



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$202.99</del>	-		Closed: 3/9/2000	±
<del>\$223.29</del>	-		Closed: 6/13/2000	±
\$250.08	2	3-7 days	9/12/2000	±

## ROSE VINE MATCHING BENCH



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$63.89</del>	-		Closed: 3/9/2000	±
<del>\$70.20</del>	-		Closed: 6/3/2000	±
\$78.71	3	3-7 days	9/2/2000	1

## 5/PCS IMPERIAL CAST GARDEN SET



Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$221.99</del>	-		Closed: 3/9/2000	±
<del>\$244.19</del>	-		Closed: 6/13/2000	±
<del>\$273.49</del>	-		Closed: 9/12/2000	±

**SOLD**

FIGURE 17B

000220-24667960

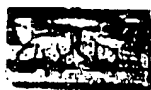


5/PCS SELECT  
CAST GARDEN SET

Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$221.99</del>	-		Closed: 3/9/2000	3
<del>\$244.19</del>	-		Closed: 6/13/2000	4
\$273.49	9	3-7 days	9/12/2000	1

5/PCS ALUMINUM  
& WICKER PATIO  
SET

Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
\$221.72	10	3-7 days	6/30/2000	1

WICKER &  
ALUMINUM BISTRO  
SET

Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$74.85</del>	-		Closed: 3/9/2000	3
<del>\$81.46</del>	-		Closed: 4/26/2000	3
\$91.23	3	3-7 days	7/30/2000	1

3/PCS  
ALUMINUM AND  
WICKER BISTRO  
SET

Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$110.87</del>	-		Closed: 9/26/2000	±

**SOLD**2-1/2' 6 RIB  
STANDARD  
UMBRELLA,  
HUNTER GREEN

Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$27.76</del>	-		Closed: 3/9/2000	±
<del>\$30.54</del>	-		Closed: 6/13/2000	±
<del>\$34.20</del>	-		Closed: 9/12/2000	±

**SOLD**2-1/2' 6 RIB  
STANDARD  
UMBRELLA,  
BLUE

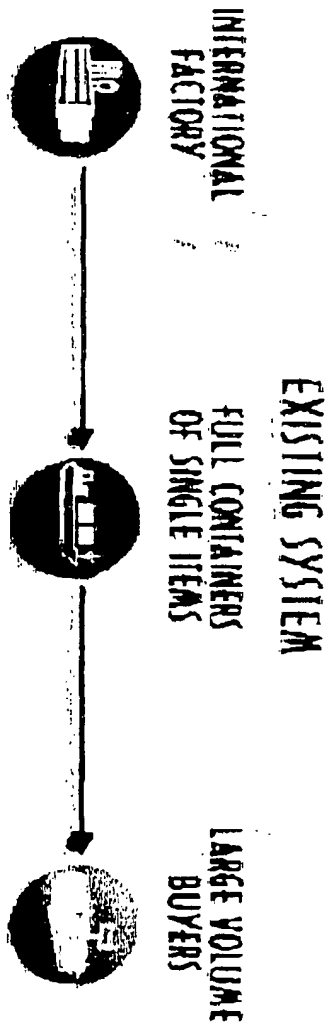
Price	Quantity Available	Time to Delivery	Offer Expires	Order Minimum
<del>\$27.76</del>	-		Closed: 3/9/2000	±
<del>\$30.54</del>	-		Closed: 6/13/2000	±
<del>\$34.20</del>	-		Closed: 9/12/2000	±

**SOLD**

FIGURE 17C

000000-24661960

# HOW DOES THE IMPORT SYSTEM WORK NOW?



## HOW WILL THE INVENTION CHANGE IT?

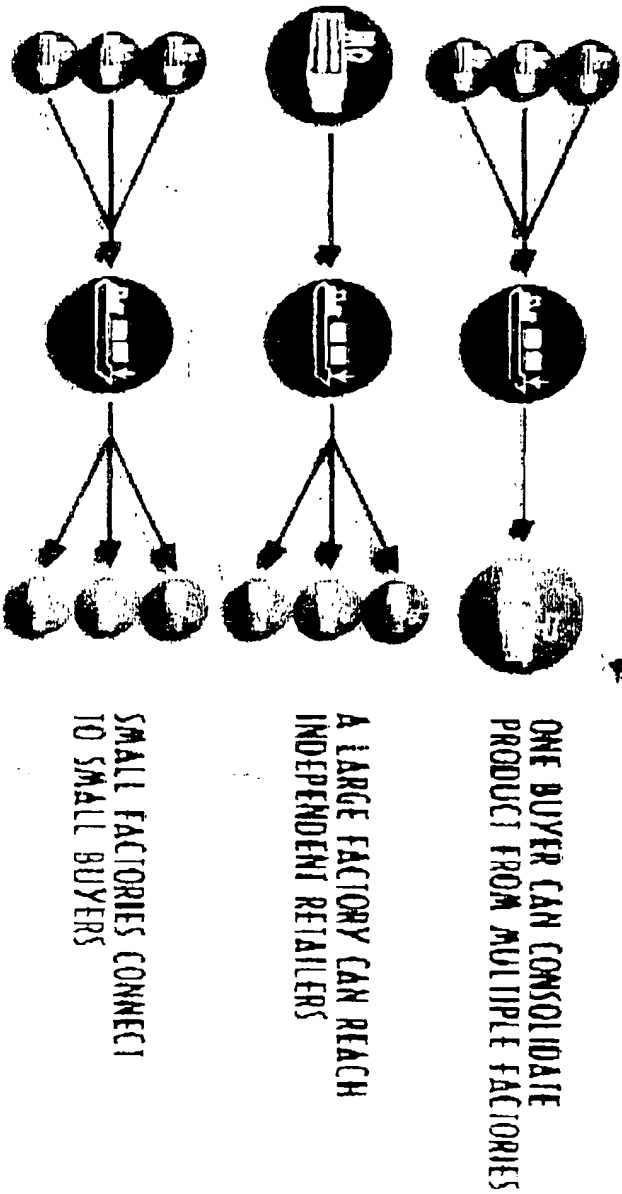


FIG 18A

THE INVENTION

ELIMINATES MULTIPLE LAYERS IN THE  
INTERNATIONAL SUPPLY CHAIN

HOW DOES A FACTORY REACH THE MARKET TODAY?

FACTORY TO MARKET

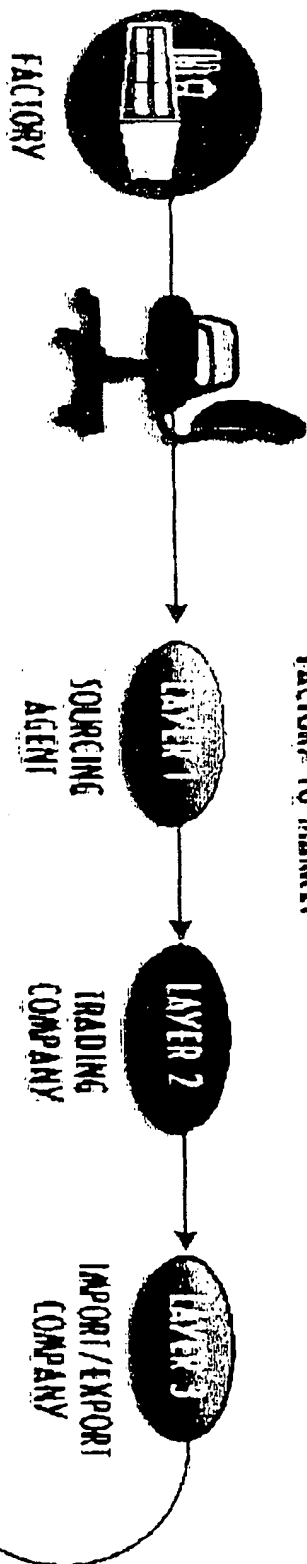
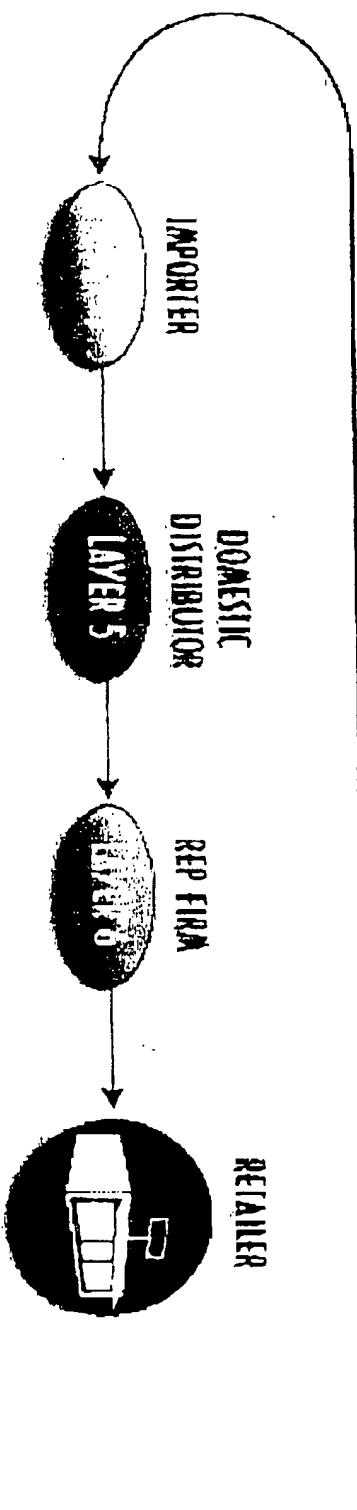


FIG  
18B

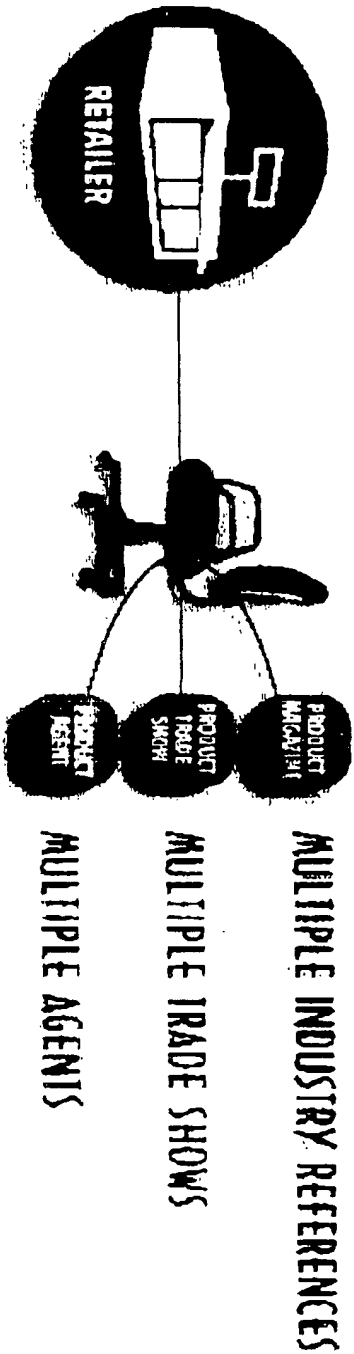


EACH PRODUCT CATEGORY CAN HAVE AS MANY AS SIX  
LAYERS BETWEEN THE FACTORY AND RETAILER

09519947-022000

## RETAILER TO SOURCE OLD SOURCING METHOD

EACH PRODUCT CATEGORY HAS ITS OWN UNIQUE PATH TO SUPPLY  
WHICH MAKES IT DIFFICULT FOR INDEPENDENT RETAILERS TO SOURCE A VARIETY OF GOODS.



EXCHANGE RETAILERS ENJOY A "SINGLE POINT OF CONTACT" TO  
MULTIPLE PRODUCT CATEGORIES AND MULTIPLE FACTORIES.

THE EXCHANGE EMPOWERS INDEPENDANT RETAILER PURCHASING PERSONNEL.  
INDEPENDENTS CAN NOW COMPETE IN BOTH PRICE AND SELECTION  
WITH NATIONAL CHAINS.

FTG  
18c

00519947 1072000

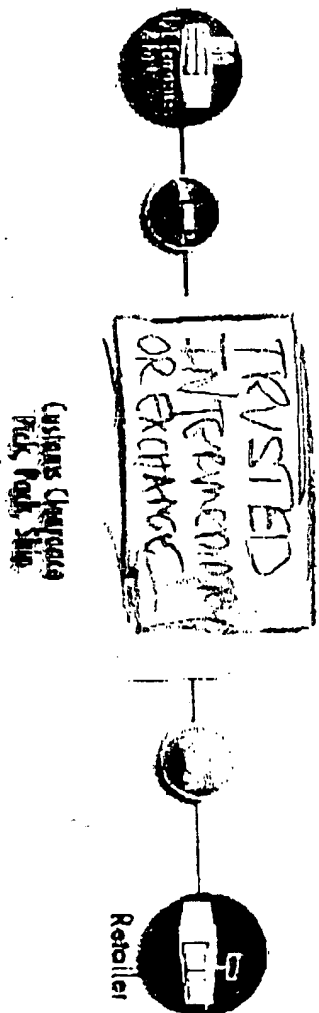
THE OLD SYSTEM

UP TO 5 SHIPPING TRANSACTIONS AND UP TO 3 WAREHOUSE STOPS



THE  
NEW SYSTEM

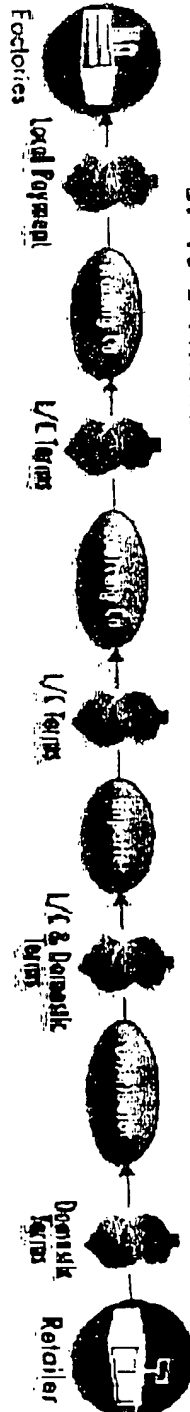
# 1 OF 0 WAREHOUSE STOPS



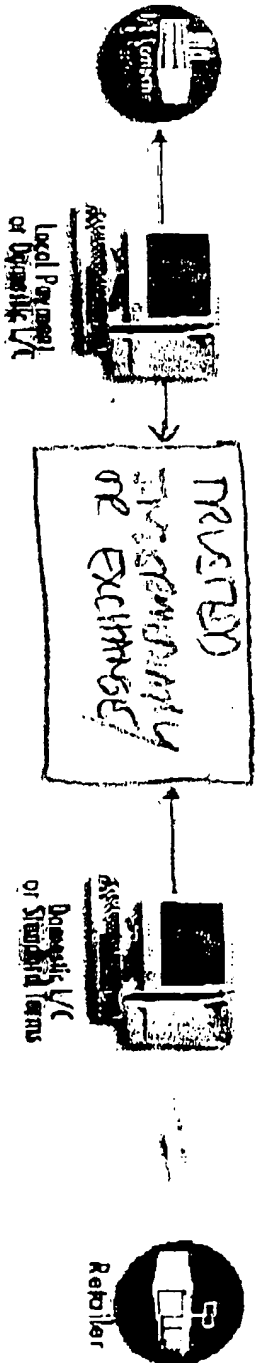
# PAYMENT FLOW

## TRADITIONAL MODEL

UP TO 5 FINANCIAL / ACCOUNTING TRANSACTIONS IN UP TO 5 SYSTEMS



## 2 STANDARDIZED FINANCIAL TRANSACTIONS IN 1 SYSTEM



09519947-072000

THE OLD SYSTEM - UP TO SIX INFORMATION TRANSACTIONS

